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**24 July 2012**

**Matt Myrvold  
MVM Contracting, Inc.  
5622 36<sup>th</sup> Street South  
Fargo, ND 58104**

**Subject: Fiber Optic Cable Installation**

**Dear Matt,**

**I am writing to tell you how impressed I have been with you and your staff throughout the entire fiber optic cable installation that you did for Marvin Windows and Doors.**

**Prior to contacting you, I had been in contact with 6 other fiber optic cable installation companies and had been getting no response. After sending them the project information they would not visit the site to look at the project or even return my calls. I was very frustrated with them for a period of over 6 months.**

**In contrast, when I found out about your company and contacted you, I received an immediate response. You contacted me by phone and made arrangements to visit our site. When we met to go over the project, I was impressed with your level of knowledge and your many suggestions on how to improve the installation. After our meeting, I received a quote within a few days. I had to take the quote to management for approval and during that time we worked out more details and you provided a more detailed cost breakdown and provided additional quotes for options that we requested. In every case, your response time was outstanding.**

**After the project was approved, your communications were excellent from the day we marked the cable route to the day we did the final walkthrough at the end of the project. It has been a pleasure to work with you.**

**The main reason I am writing is to express how impressed I was with your installation team. Your staff was professional, courteous, hard working, thorough, and did an outstanding job. They were also good communicators and keep me informed about when they would be on site and how the work was progressing. When they finished, everything was neat and clean. When they dug near the front of the corporate office building, they made the extra effort to dig around the landscaping and when they finished I couldn't even tell that they had been there. You have a great staff. Please let them know that their extra effort was greatly appreciated.**

A handwritten signature in black ink that reads "Maury K. Peterson".

**Maury K. Peterson  
Senior Facilities Engineer  
Marvin Windows and Doors  
P.O. Box 100  
Warroad, MN 56763**